



GULF TITANS INTERNATIONAL
OFFSHORE CRUDE OIL TRADING

Gulf Titans International Offshore Crude Oil LLC
United Arab Emirates

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CHAIRMAN'S MESSAGE

Dr. Khalifa Bin Faisal – Chairman

“The business world is transforming – and Gulf Titans International is at the forefront of that change. From our origins as a regional trader to becoming a diversified global group, our philosophy has remained constant: transparency, integrity, and excellence.

We believe in leadership through partnership – building long-term alliances with governments, national entities, and global partners to deliver sustainable growth. Our goal is not only to trade, but to do so responsibly and efficiently, contributing to the prosperity of nations and the evolution of more sustainable solutions.”

“At Gulf Titans, we don't just participate in markets – we help define them.”

VICE CHAIRMAN'S MESSAGE

Dr. Ahmed Shaban – Vice Chairman

“Gulf Titans International was founded on trust – the trust of partners who rely on us to deliver, to perform, and to uphold our commitments. Every transaction we undertake carries our signature of reliability, precision, and transparency.

Our operations today span continents – connecting producers, suppliers, and buyers across the Middle East and Africa with key markets in Asia and Europe, and working alongside leading global partners across our fields of activity.

As we continue expanding our footprint, our focus remains on innovation, sustainability, and excellence – building strong bridges across supply chains and systems to support the needs of tomorrow’s world.”

EXECUTIVE TEAM MESSAGE

“Behind every shipment, every contract, and every negotiation stands a team driven by passion, discipline, and expertise. Gulf Titans International is built upon the experience of professionals who understand the complexities of global markets – and the responsibility that comes with operating across critical supply chains.

We work as one team, driven by innovation and guided by integrity – ensuring that every partner who works with us experiences the hallmark of reliability that defines Gulf Titans.”

The Executive Management Team “Behind every shipment, every contract, and every negotiation stands a team driven by passion, discipline, and expertise. Gulf Titans International is built upon the experience of professionals who understand the complexities of global markets – and the responsibility that comes with operating across critical supply chains.

We work as one team, driven by innovation and guided by integrity – ensuring that every partner who works with us experiences the hallmark of reliability that defines Gulf Titans.”

The Executive Management Team

EXECUTIVE SUMMARY

Gulf Titans International (GTI) is a UAE-based trading and logistics enterprise specializing in the procurement, storage, transportation, and trading of commodities and related products across its areas of operation.

Headquartered in Dubai, GTI operates globally across Asia, Africa, the Middle East, and Europe – connecting suppliers and buyers through a seamlessly integrated cross-border model.



VISION

To be a global leader in offshore crude oil and refined product trading, delivering energy responsibly through innovation, integrity, and sustainability.



MISSION

To deliver reliable, secure, and sustainable energy solutions to our global partners through ethical trading practices, advanced logistics, and superior operational excellence.

OUR VALUES

Integrity **01**

We uphold transparency, compliance, and ethical conduct in every transaction.

Innovation **01**

Leveraging technology and data to optimize sourcing, logistics, and market intelligence.

Safety First **02**

We prioritize the safety and quality of our people, products, assets, and the environment.

Sustainability **04**

Promoting responsible sourcing and efficient operations while reducing our environmental footprint.

Excellence **03**

We continuously raise operational, quality, and service standards across all business lines.

Partnership **06**

Building long-term alliances that create shared value for suppliers, customers, and communities.



OUR HISTORY

2012 Founded in Egypt as a regional petroleum trading company.

2018–2015 Expansion into Russia, Ukraine, India, and Brazil; securing multi-origin supply chains.

2020 Partnership with SGS, Bureau Veritas, and Intertek for global inspection and certification.

2023 Launch of Gulf Titans International Offshore Crude Oil LLC in Dubai, UAE, as regional HQ.

2025–2024 Establishment of FSU & STS operations in Fujairah, Oman, and West Africa; strategic cooperation with major trading houses.

CORPORATE STRUCTURE

Gulf Titans International Divisions:

Parent Group

Divisions

Offshore Crude Oil & Refined Products Trading

Marine Logistics & Chartering

Energy Derivatives & Hedging

Storage & Transshipment

Sustainability & Carbon Solutions



BUSINESS MODEL & OPERATING FRAMEWORK

GTI Offshore follows a vertically integrated trading and logistics model ensuring full control and transparency:

01 Sourcing & Supply – Direct procurement from national oil companies and refineries.

02 Offshore Logistics – VLCC and FSU storage operations with real-time AIS monitoring.

03 Financing & Trade Instruments – LCs, SBLCs, and performance bonds from top-tier banks.

04 Risk Management – Market exposure hedging, insurance coverage, and compliance screening.

05 Quality Assurance – Third-party inspection (SGS/Bureau Veritas/Intertek) on every cargo.



OFFSHORE & MARINE OPERATIONS

- Floating Storage Units (FSUs) and VLCCs in the UAE, Oman, and West Africa.
- Ship-to-Ship (STS) operations under IMO and MARPOL standards.
- 7/24 real-time digital monitoring systems for HSE compliance and efficiency.
- Direct transshipment routes between production terminals and destination refineries.
- All operations are certified to ISO 9001, ISO 14001, and IMO2020 standards.



KEY CLIENTS & PARTNERS

Global Trading Houses

- Vitol Group (Switzerland)
- Trafigura (Singapore/Geneva)
- Glencore Energy (UK)
- ADNOC Global Trading (UAE)
- PetroChina International
- Gunvor Group
- BB Energy
- Sahara Energy

01

Refineries & State Entities

- SOMO (Iraq)
- EGPC (Egypt)
- Sonangol (Angola)
- Saras S.p.A (Italy)
- Repsol (Spain)
- QALCO & Woqod (Qatar)
- Hellenic Petroleum (Greece)
- Indian Oil Corporation (India)
- Q8 Kuwait Petroleum

02

Industrial Clients

- Power and energy companies
- Cement and steel producers
- Construction consortiums requiring bitumen and fuel oil supply

03



GLOBAL FOOTPRINT & TRADE CORRIDORS

Regional Offices & Representatives:

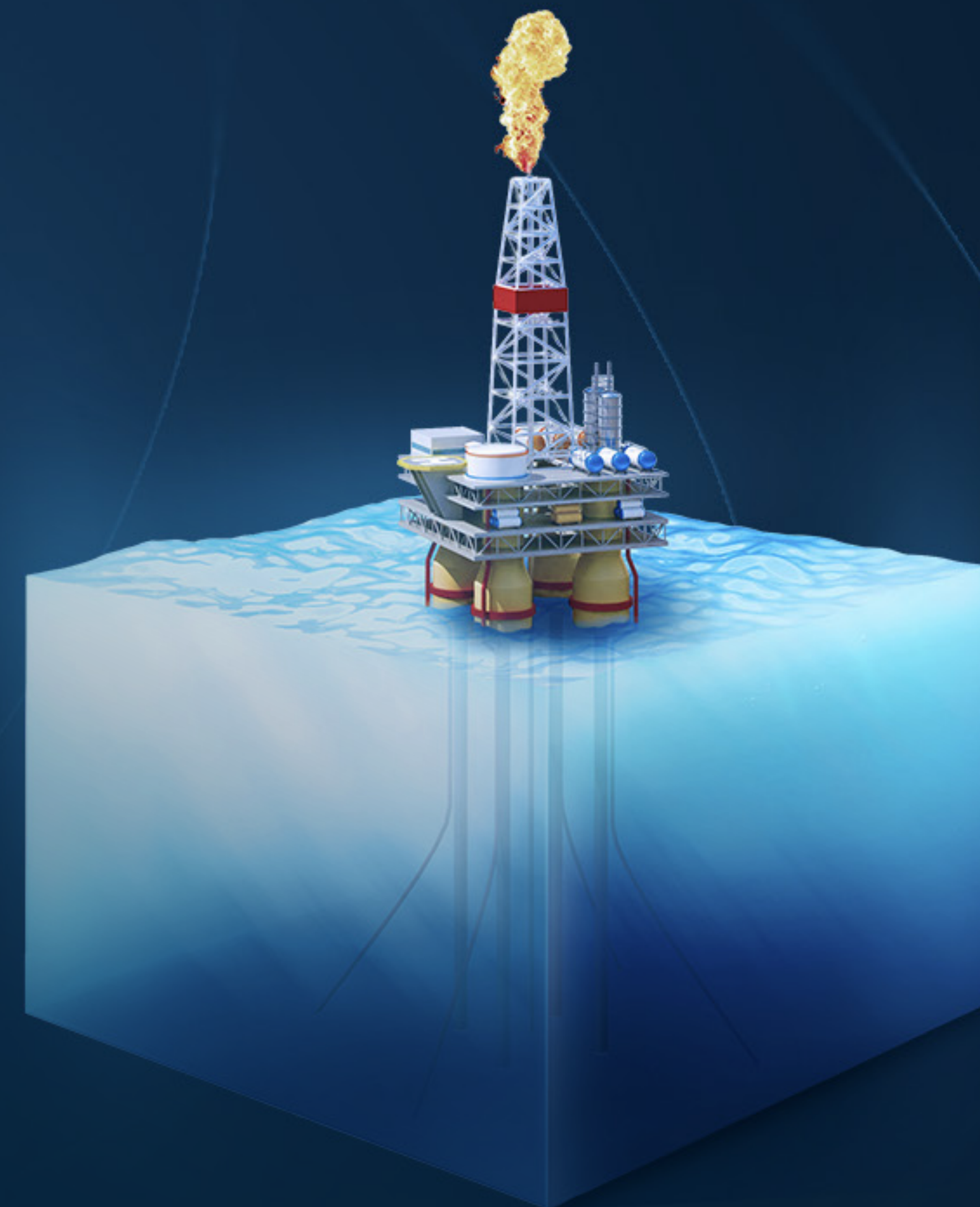
· UAE · Egypt · Libya · Angola · India · Singapore · Italy · Brazil

Strategic Routes:

· Fujairah → Red Sea → Suez → Mediterranean → West Africa → Asia

Operational Hubs:

· Fujairah (UAE), Sohar (Oman), Alexandria (Egypt), Luanda (Angola)



GOVERNANCE & COMPLIANCE

- Governed under UAE Federal Law and IFRS standards.
- Contracts issued under ICC Incoterms 2020 (FOB, CIF, CFR).
- Comprehensive KYC / AML & sanctions screening.
- Cargo insurance via Lloyd's Underwriters & AXA Global.
- Audited and verified documentation for all trades.



DIGITAL & TECHNOLOGICAL SYSTEMS

- **ERP-Integrated Trading Platform** for contract management.
- **AI-Based Forecasting** for demand, pricing, and risk analytics.
- **Blockchain-secured trade documents** ensuring end-to-end transparency.
- **Vessel AIS & Satellite Monitoring** for logistics visibility.
- **Digital Compliance Portal** managing trade due diligence.

FINANCIAL & BANKING RELATIONSHIPS

Partnered with globally recognized financial institutions:



بنك أبوظبي الأول
FAB
First Abu Dhabi Bank

First Abu Dhabi Bank (FAB)



بنك الإستثمار
Invest bank

Royal Investment Bank



الإمارات الإسلامية
EMIRATES ISLAMIC

Emirates Islamic Bank



Wio

Wio Bank



UBL

UBL Bank Limited

Trade Instruments: Confirmed LCs, SBLCs, and Bank Guarantees under UCP600 and ISP98 protocols.

SUSTAINABILITY & ESG STRATEGY

GTI Offshore integrates sustainability into every level of operation:

- Transitioning toward low-sulfur fuels and cleaner energy solutions.
- Implementing carbon offset programs through verified international credits.
- Supporting green hydrogen and renewable integration projects.
- Promoting local workforce development and training in maritime logistics.
- Commitment to achieving Net Zero operational emissions by 2040.

CORPORATE SOCIAL RESPONSIBILITY (CSR)

- Sponsorship of technical education and maritime training programs.
- Support for community energy access initiatives across Africa.
- Environmental protection campaigns and clean marine projects.
- Annual contributions to humanitarian logistics operations

LEADERSHIP TEAM

Dr. Khalifa Bin Faisal

Chairman

Corporate governance,
energy strategy, and
investment leadership

Dr. Ahmed Shaban

Vice Chairman

Global petroleum trading,
market development, and
cross-border energy
strategy

Dr. Islam Shaban

Chief Executive Officer

Downstream operations,
logistics optimization,
and market expansion

Eng. Ali AlShehri

Trading Manager

Commodity trade
execution and portfolio
risk management

Sarah Berra

*Director of Compliance
& Sustainability*

Corporate governance,
ESG integration, and
trade documentation

FUTURE OUTLOOK (2030-2025)

- Expand trading portfolio into LNG, LPG, and hydrogen fuels.
- Develop GTI Maritime Fleet for dedicated transport and FSU operations.
- Launch GTI Digital Energy Exchange Platform with AI-driven market integration.
- Establish carbon registry partnerships for emission certification and trade.
- Increase annual trade volume target to 4.5 million MT by 2030.



At Gulf Titans, we move energy forward responsibly, reliably, globally.

CONTACT INFORMATION

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